

ROMANIA OIL & GAS Conference & Exhibition 2017

21 NOVEMBER 2017 | Ramada Parc Hotel - Bucharest, Romania

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OVERVIEW

After the price of the barrel has somehow finally stabilized, there has been renewed activity in the Balkans and the Black Sea Region. Over seventy onshore and offshore blocks are now open to exploration within the Balkans, major developments taking place in Greece, Montenegro, Bulgaria, and Croatia. Farther away, after its third licensing round in March 2016, Cyprus selected ENI & Total, ExxonMobil & Qatar Petroleum, and Total for three offshore blocks in the Exclusive Economic Zone of Cyprus. That adds to the signing of an agreement with Egypt over the transport of natural gas between the two countries through a subsea pipeline.

In this regional context, Romania's situation offers a promising view of opportunities, though clouded by a range of weaknesses. Romania could become a gas hub by 2020, when the gas pipeline that will connect the grids of Bulgaria, Romania, Hungary and Austria (BRUA) is scheduled to be completed. According to government plans, work on the pipeline will begin in the fourth quarter of 2017 and should be compulsorily completed in December 2019,

as ExxonMobil and OMV Petrom are expected to begin extraction of natural gas from the Black Sea in 2020. On the other hand, there are signs of weaknesses in geo-political terms: decrease in international credibility, vulnerability of national security, sharp deterioration of reputation. Although progress has been made in Romania - the evolution of the BRUA project, the liberalization of domestic gas prices (April 1, 2017), the BSOG announcement on the start of gas production in the Black Sea in 2019 - unresolved issues and impediments still remain: NAMR's long-overdue 11th licensing round, the delay of the fiscal package for the oil and gas sector, the decrease in domestic gas output, the increase of gas imports.

ROMANIA OIL & GAS Conference & Exhibition 2017 will address all those issues offering the oil & gas managers, international and Romanian experts, officials from government regulatory bodies, consultants and various O&G businessmen, the platform to share ideas, discuss solutions, and debate advanced scientific and sustainable technical solutions for the energy sector.

Why attend

- Excellent opportunity to meet the officials who have a big say in the field
- Listen and learn from the front-line experts how to achieve operational excellence in oil & gas production & transportation, how to improve energy efficiency in refineries, and excelling clean fuel production
- Find out more about ground-breaking innovations and connect with leading providers of solutions and services

Highlights

- Officials and experts on the prospects of gas developments in Romania's Black Sea region
- Trans-European gas networks: how they can help Romania become a major gas hub in the region
- Directions of development in Downstream sector
- The expansion of gas distribution stations networks; strategic coverage of the transportation routes; fuel quality standards; new types of fuels
- Innovative solutions, breakthrough technologies and equipment for the Oil & Gas industry

Benchmark: the event will provide insight into the Romanian potential by showcasing the best examples of oil & gas achievements.

Expertise: the conference will bring together the senior level people from the boardroom and the ground for the latest insights into oil & gas and investment opportunities.

Exclusive: the conference will unite the high-level industry executives and will facilitate business development.

Uniting the entire value chain: we will bring regulators, policy makers, NOC's, IOCs, service companies, technology providers, consultants, and financiers together to do business and shape the future of the market.

TECHNICAL PROGRAMME

09:00 **Registration and welcome coffee & refreshments**

09:45 **CHAIRMAN'S WELCOMING REMARKS**
What has happened in the last year - industry highlights

SESSION ONE

SETTING THE SCENE - Officials and experts on:

- The prospects of oil & gas developments in Romania and the region
- Recent progress in law and regulations applicable to Oil & Gas sector, royalties back in the spotlight
- Challenges and opportunities for exploring and producing oil & gas resources in Romania
- The allocation of the 28 packages of the NAMR'S round XI
- How can hubs and exchanges contribute to security of supply in Romania and the region

Iulian Iancu - President, ROMANIAN NATIONAL COMMITTEE OF THE WORLD ENERGY COUNCIL

Niculae Havrilet – President, NATIONAL AUTHORITY FOR ENERGY REGULATION

Sorin Gal - General Director, NATIONAL AGENCY FOR MINERAL RESOURCES

Mihnea Craciun - Deputy Head of Romania, EUROPEAN BANK FOR RECONSTRUCTION AND DEVELOPMENT

Andrew Costin - President, PETROLEUM CLUB OF ROMANIA

Niculae Napoleon Antonescu - Honorary Rector, PETROLEUM-GAS UNIVERSITY

10:30 **MORNING KEYNOTE SPEECH**
Andreea Strachinescu - Head of Unit C.2 DG Energy, EUROPEAN COMMISSION

- Energy Union Research and Innovation pillar
 - The “Clean Energy for All Europeans” package
 - From Integrated Roadmap to the Energy Union and SET Plan
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11:00 **Networking coffee break**

11:30 **SESSION TWO**
Using new technologies to reduce costs, improve efficiency and maximize competitiveness across the entire O&G industry

- Special operations: wells cementing, injection of water or solutions for acid treatments
 - Drilling fluids – types, preparation and reconditioning; ecological drilling fluids
 - Onshore and offshore systems for preventing well eruption
 - Technical and engineering problems for special wells, rig types, drilling tools and equipment and drilling fluids
 - Well repairing; well equipping and testing
 - Telecommunication, automation and industrial electronics for the O&G industry
 - Wire line services in open and cased hole including well log processing/analysis
 - Best-suited pumps and compressors
 - Rig automation and technology
 - Examining the state of play for refiners in Romania
 - The impact of emissions targets, fuel efficiency and substitution initiatives and biofuel products
 - Bottom of the barrel: Innovation showcases that boost the bottom line in refineries
 - The expansion of gas distribution stations networks in Romania
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TECHNICAL PROGRAMME

13:00 **Networking lunch**

14:00 **AFTERNOON KEYNOTE SPEECH**

Available for sponsorship

14:30 **SESSION THREE**

Responsible oil & gas development: Unlocking the value of production and interconnection projects

- New oil and gas projects coming online by 2020
- How new technologies may stop the decline of the onshore oil & gas production in Romania
- Responsible enhancement of oil & gas production. EOR case studies
- Interconnecting the national gas transmission system with similar neighbouring systems: challenges and perspectives
- The interconnection of the national network to the European crude oil transport system
- Fiscal changes – opportunities and threats for the oil & gas industry

Karl Leidenfrost - Managing Director, HABAU PPS PIPELINE SYSTEMS

Danube River Crossing with HDD – two challenges of 2100m

Attila Török - Head of Gas Exchange Services, CENTRAL EUROPEAN GAS HUB

16:00 **Networking coffee**

16:15 **SESSION FOUR**

Safety through technology – delivering safe, reliable and compliant operations

- Evaluation, control and prevention of the environmental impact of the oil & gas industry
- How to get closer to the 'zero accident' objective
- Hi-tech monitoring systems
- Inspection and corrosion management technologies
- Dust, gas and vapour explosion hazards - practical techniques and relevant case histories
- How to turn waste into clean energy

Cantemir Mambet - HSEQ Expert

18:00 **Networking dinner including the  TAP PORTUGAL raffle**

MARKETING OPPORTUNITIES

MAIN PARTNER PACKAGE € 3500

- Inclusion of logo in (16) sixteen e-news blasts
- Free participation for (4) four delegates
- Welcoming speech during the opening panel
- One presentation in any session of the conference
- Promotional material/corporate literature on the conference tables
- Premium exhibit space (3x3 m)
- Company logo on the main stage backdrop
- Company logo on promotional conference materials
- Company logo on the official conference website (with hyperlink)
- Company logo on the delegate badge
- Banner up display in the conference hall

DINNER HOST SPONSOR € 1000

- Free participation for (2) two delegates
- Inclusion of logo in (16) sixteen e-news blasts
- Company name recognition as “Dinner Host Sponsor” in digital programme
- Company name recognition in sponsors section of website as “Dinner Host Sponsor”
- Logo on promotional conference materials
- Banner ups display in the dinner room
- As sponsor of the dinner you will have the opportunity to address the attendees during the evening.

PARTNER PACKAGE € 2500

- Inclusion of logo in (16) sixteen e-news blasts
- Free participation for (2) two delegates
- Speaking in one session
- Promotional material/corporate literature on the conference tables
- Exhibit space (2x2 m)
- Company logo on the main stage backdrop
- Company logo on promotional conference materials
- Company logo on the official conference website (with hyperlink)
- Banner up display in the conference hall

LUNCH HOST SPONSOR € 900

- Free participation for (1) one delegate
- Inclusion of logo in (16) sixteen e-news blasts
- Company name recognition as “Lunch Host Sponsor” in digital programme
- Company name recognition in sponsors section of website as “Lunch Host Sponsor”
- Logo on promotional conference materials
- Banner ups display in the lunch room
- As sponsor of the lunch you will have the opportunity to address the attendees.

SPONSOR PACKAGE € 1800

- Inclusion of logo in (16) sixteen e-news blasts
- Free participation for (1) one delegate
- Speaking in one session
- Promotional material/corporate literature on the conference tables
- Exhibit space (2x2 m)
- Company logo on the main stage backdrop
- Company logo on promotional conference materials
- Company logo on the official conference website (with hyperlink)
- Banner up display in the conference hall

EXHIBITION PACKAGE € 150

An unmanned stand where you can present your information.

- Display table in a prominent position near the Registration desk
- Banner up display next to the Registration desk
- We will photograph your stand and send this to you.
- Company logo on the official conference website (with hyperlink)

EXHIBITION PACKAGE € 650

A manned stand where you can showcase and demonstrate your products.

- Exhibition space (2x2 m): display table with two chairs
- Promotional items display, corporate literature display
- AC options
- Banner up display
- Company logo on the official conference website (with hyperlink)

COFFEE BREAK SPONSOR € 500

- Company name recognition as “Coffee Break Sponsor” in digital programme
- Banner up display in the coffee break room
- Company logo on the official conference website (with hyperlink)
- Promotional material/corporate literature on the coffee break tables